# **Pacific Northwest Audio Society Presentation**



#### Thank You from Vanatoo!

- Here tonight to thank PNWAS
- Introduce the Transparent One
   "Nothing sounds better, costs less, and better fits the way people live"

## Who Are These Guys?

- Rick Kernen
   EE, Analog/Digital/Network Guru, CEO (Chief Everything Officer)
- Gary Gesellchen
   ME, Speaker/Acoustics Guru, CSO (Chief Sound Officer)
- Claire Foster
   ME, PMA/Aesthetics, CGO (Chief Get-It-Done Officer)

August 9, 2012

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### The Vanatoo Philosophy

- Technology Neutral
   We will use the technical solution that best meets our product's requirements and budget, and that sounds good to our ears.
- Science Matters
   There are nuances to audio perception that science has not decoded, but the tools of science and engineering have brought us what we have today.
- Quality Matters Most Of All
   We heard it from the audio industry veterans: "People are ignorant of what
   sounds good. As long as you don't suck, you're good enough."

What a derogatory and cynical attitude toward the customer 🕾

At Vanatoo, quality is fundamental to who we are. We believe that our customers deserve the best we can offer at everything we do.

August 9, 2012









